HOME INSURERS CUT NATURAL DISASTERS FROM POLICIES

Home insurers cut natural disasters from policies as climate risks grow.

Some of the largest U.S. insurance companies say extreme weather has led them to end certain coverages, exclude natural disaster protections and raise premiums.

By <u>Jacob Bogage</u> September 3, 2023 at 7:30 a.m. EDT

Hurricane Idalia caused flood and wind damage in Steinhatchee, Fla. (Thomas Simonetti for The Washington Post)

In the aftermath of extreme weather events, major insurers are increasingly no longer offering coverage that homeowners in areas vulnerable to those disasters need most.

At least five large U.S. property insurers — including Allstate, American Family, Nationwide, Erie Insurance Group and Berkshire Hathaway — have told regulators that extreme weather patterns caused by climate change have led them to stop writing coverages in some regions, exclude protections from various weather events and raise monthly premiums and deductibles.

Major insurers say they will cut out damage caused by hurricanes, wind and hail from policies underwriting property along coastlines and in wildfire country, according to a voluntary survey conducted by the National Association of Insurance Commissioners, a group of state officials who regulate rates and policy forms.

Insurance providers are also more willing to drop existing policies in some locales as they become more vulnerable to natural disasters. Most home insurance coverages are annual terms, so providers are not bound to them for more than one year.

That means individuals and families in places once considered safe from natural catastrophes could lose crucial insurance protections while their natural disaster exposure expands or intensifies as global temperatures rise. "The same risks that are making insurance more important are making it harder to get," Carolyn Kousky, associate vice president at the Environmental Defense Fund and nonresident scholar at the Insurance Information Institute, told The Washington Post. The companies mentioned those policy changes as part of previously unreported responses to the regulatory group's survey. The survey was distributed in 2022 by 15 states and received responses — some sent as recently as last month — from companies covering 80 percent of the U.S. insurance market.

An Allstate Insurance office in San Francisco. Allstate and State Farm said they would stop offering homeowners insurance for California residents. (Justin Sullivan/Getty Images)

Allstate said its climate risk mitigation strategy would include "limiting new [auto and property] business ... in areas most exposed to hurricanes" and "implementing tropical cyclone and/or wind/hail deductibles or exclusions where appropriate."

Nationwide has already pulled back in certain areas. The company said that in 2020, it "reduced exposure levels in some of the highest hazard wildland urban interface areas in California."

In its response to the regulators' survey, Nationwide said it no longer underwrites coverage for "properties within a certain distance to the coastline" because of hurricane potential.

Other changes will come. "More targeted hurricane risk mitigation actions are being finalized and will start by year-end 2023," Nationwide told regulators. Berkshire Hathaway, which also offers reinsurance — insurance policies for insurance providers — wrote that increased climate disasters mean "it is possible that policy terms and conditions could be updated or revised to reflect changes in such risk."

U.S. homeowners have faced unprecedented disasters in recent weeks that have underscored the new challenges facing insurance markets.

Hurricane Idalia brought severe flooding to Georgia and the Carolinas, and tore through parts of Florida that had never experienced direct hits from a major storm. Tropical Storm Hilary caused \$600 million in damage on the West Coast, according to Karen Clark & Co., a leading catastrophe modeling firm. The fires on the Hawaiian island of Maui, whose cause is still under investigation, led to \$3.2 billion in property damage, <u>the firm said</u>.

A firefighter walks past remnants of a home that was destroyed last month in the fire in Kula, Hawaii, which burned separately from the blaze that devastated Lahaina. (Tamir Kalifa for The Washington Post)

Those catastrophes, insurance industry insiders said, show just how quickly claims costs are escalating in the face of climate change.

U.S. insurers have disbursed \$295.8 billion in natural disaster claims over the past three years, <u>according to international risk management firm Aon</u>. That's a record for a three-year period, according to the American Property Casualty Insurance Association.

Natural catastrophes in the first six months of 2023 year in the United States caused \$40 billion in insured losses, the third costliest first-half on record, <u>Aon found</u>.

"There's no place to hide from these severe natural disasters," said David Sampson, president of the American Property Casualty Insurance Association.

"They're happening all over the country and so insurers are having to relook at their risk concentration."

That trend is too costly, insurers contend, and necessitates rewriting policies or eliminating coverages in growing geographic areas.

Rate increases for Homeowners Insurance are regulated by state agencies. That can prevent firms from pricing policies that accurately reflect risk, said Daniel Schwarcz, who studies insurance markets at the University of Minnesota Law School.

Instead of setting much higher prices for policies in specific areas that might be more vulnerable — such as regions below sea level or on the edge of fireprone areas — insurance firms must set prices that are relatively comparable across an entire state.

"We're in the business of pricing to risk," Matt Mayrl, vice president of strategy, performance and partnerships at American Family Insurance, said in an interview. "Sometimes your price can't match your risk."

Many of the policy changes, experts say, may be unfavorable to certain consumers but are important for the survival of the wider insurance market.

Typical home insurance policies cover damage from all manner of perils, including fire and smoke, wind and hail, plumbing issues, snow and ice, and

vandalism and theft. Floods are generally covered by a separate federally administered program.

Under the policy changes many large insurers are reporting to regulators, firms will continue to offer baseline policies to clients in disaster-prone areas, but without protections for damage caused by those disasters. For example, a policy in a region afflicted by hurricanes may exclude coverage for wind or hail damage, or in wildfire country, a policy without fire and smoke protection.

Consumers who want those coverages would need to purchase a supplemental policy or shop for insurance from another provider.

"The fact that insurers have the capacity to limit their exposure or change their exposure over time means at the end of the day their concerns are not fully aligned with the concerns of their policyholders," Schwarcz said.

Representatives from Allstate and Erie declined to comment. Berkshire Hathaway and Nationwide did not respond to requests for comment.

Insurance markets, especially those that serve many regions across the country, rely on relatively stable risk projections when it comes to natural disasters.

By balancing wildfire risk during the late spring in the Pacific Northwest with hurricanes in the early fall in the Southeast and winter storms in the Upper Midwest, insurers can spread risk across constituencies. In theory, providers can collect monthly premiums from a broad clientele without paying out claims on too many large-scale disasters at once.

But weather patterns are changing as the planet warms.

"There is no wildfire season anymore — it's year-round," said Sampson, who is also a member of President Biden's Wildland Fire Mitigation and Management Commission.

Major hurricanes are becoming more frequent and hold more intense rains, said Paulo Ceppi, a climate scientist at Imperial College London. Meanwhile, "<u>tornado alley</u>" — an area swarmed by twisters that runs from Texas and Oklahoma through Kansas and Nebraska — is moving east, according to 2018 and 2022 research published in the journals <u>Nature</u> and <u>Environmental Research Communications</u>.

Virginia Beach-area residents in May photograph the aftermath of severe weather that included a tornado touching down in the region. (Kristen Zeis for The Washington Post)

The variability in weather patterns means insurance companies can no longer rely on the previous risk projections that helped them make decisions.

"Potential changes to the frequency and/or severity of weather-related catastrophic losses pose a risk in both the short and long term," Nationwide wrote in its survey response. "Activity has been observed in recent years that has differed from historical norms or modeled expectations."

As insurers leave certain markets or cut certain perils out of policies, some homeowners are going without insurance. State governments have erected insurance policies of last resort.

The taxpayer-backed Citizens Property Insurance in Florida was the state's second-largest insurer in 2021 in terms of policies written, <u>according to the Insurance Information Institute</u>.

Fourteen insurance firms <u>have either left Florida as of April or have policy</u> <u>portfolios that are failing</u>. Farmer's, the fifth-largest homeowners' insurance provider in the United States, said in July that it would not renew nearly a third of its policies in the Sunshine State. A state-backed policy in California, where State Farm and Allstate have withdrawn or significantly cut back on new policies, <u>covers 3 percent of residents</u>.

But even state-backed policies must face climate risks.

"When you see the insurance companies pulling out en masse because the cost of rebuilding homes in Florida is bankrupting them," said Ben Jealous, executive director of the Sierra Club, "it's either hubris or folly to think the state wouldn't be bankrupted stepping in to help."